



## EMPLOYMENT FACT SHEET

### SALES CONSULTANT

DEPARTMENT: Sales Departments (Toyota, Mazda, Hyundai or Used Cars)

- ▶ **Excellent Remuneration package!**
- ▶ **Career Opportunity for Sales Professional**
- ▶ **Every Sunday and Public Holiday – Closed!**
- ▶ **Ongoing Training & Development**
- ▶ **Company Car and Fuel Card**
- ▶ **Rostered Days Off**

#### JOB DESCRIPTION:

This position is responsible for gaining business from new and existing customers by maximising sales opportunities from showroom, telephone & traffic referrals and promoting the full range of vehicles and products.

This role provides an opportunity to be part of a dealership that services a booming region and presents high volume sales opportunities and therefore up to 6 figure earning potential for exceptional sales professionals.

Our sales consultants work in a friendly & driven team with management that recognises initiative and rewards those willing to go the extra mile for their customers. This is the perfect opportunity for an experienced sales professional to further their career & earning potential with a large multi-franchise company

#### DUTIES INCLUDE (but are not limited to):

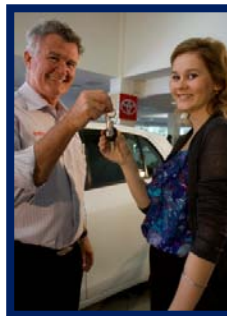
- Maximise sales opportunities from showroom/telephone traffic & referrals
- Maintain an excellent knowledge of the vehicle range & communicating this product knowledge with customers
- Provide exceptional customer service & follow-up
- Liaise with dedicated administrative support & stock control staff

#### SKILLS & QUALIFICATIONS REQUIRED:

- Previous Sales experience preferred
- Ability to meet sales targets
- Strong customer focus & customer service skills
- Outstanding customer service & communication skills
- Current manual drivers license

#### ENQUIRIES TO:

- Dane Bentley (General Sales Manager)
- [dane.bentley@autocorner.com.au](mailto:dane.bentley@autocorner.com.au)



#### Why Autocorner?

- ▶ **Active Social Club** ▶ **Internal Promotions**
- ▶ **Community Giving Programs**
- ▶ **Enjoy the Tropical Lifestyle of Mackay**
- ▶ **Fishing** ▶ **Beaches** ▶ **Fabulous Weather!**

Autocorner is one of the largest provincial automotive dealerships in Australia, employing over 240 people and selling over 4000 cars per annum!

Autocorner is a multi-franchise dealership with 3 of the top 5 automotive brands – Toyota, Mazda and Hyundai, as well as the largest regional used car department in Australia - Used Car Hypermarket and off-site companies: Trade In Disposal Centre Used Cars & Opposite Lock 4X4 Accessories.

Located in Mackay (North QLD), the gateway to the fabulous Whitsundays and the base for the thriving Bowen Basin Coal Fields, Autocorner is an employer of choice in the region, with all employees enjoying ongoing training & advancement opportunities and a positive and vibrant work environment.

Our company loves nothing more than to promote internally, and we like to think we offer not just a job - but a potential career path for the right individual.